



Program of Study: Real Estate Broker

Associate of Arts/Science Degree	M	E	T	I	P	N	E	E	D
2. AMERICAN INSTITUTIONS/STATE & LOCAL GOVERNMENT : (3 units)									
Political Science 101**, 105 and 106; Social Science 132. <small>(**Students who completed POL S 101 before Spring 2014 must also complete POL S 106).</small>									
3. U.S. HISTORY: (3units)									
Economics 111, History 116; History 110, 111(CD), 117, 118; Social Science 131									
4. MATHEMATICS									
Mathematics 101, 120, 131 or 220AB (2 units)									
5. HEALTH (3 units)									
Health 104, 106; Psychology 111(CD)* or equivalent will satisfy this requirement.									
6. PHYSICAL EDUCATION (2 units)									
physical education activity classes and/or dance activity classes									
7. FIRST AID (1 units)									
Health 101, 102; Emergency Medical Technology 140									
8. CULTURAL DIVERSITY (3 units)									
Courses that satisfy this requirement have been marked by (CD) and appear throughout the graduation requirements. The requirement may be satisfied by completing any one of the graduation requirements with a course marked (CD) or by completing Child Development 156.									
9. General Education: 18 units; 1 course from each areas									
A. Natural Science (3 units)									
B. Social Sciences (3 units)									
C. Humanities:									
1. Interdisciplinary Humanities (3 units)									
2. Arts, Foreign Language, Literature, & Philosophy (3 units)									
D. Lang & Reality:									
1.English Composition (3 units)									
2.Communication & Analytical Thinking (3 units)									
TOTAL UNITS 35-37									

PREREQUISITE COURSES	CERTIFICATE (Requirements)	U N I T S	M E T	I P	N E E D	Transfer Credit
	RE 101:Real Estate Principles	3				CSU
	RE 120: Real Estate Practice	3				
	RE 130: Real Estate Economics	3				CSU
	RE 140: Legal Aspects of Real Estate	3				CSU
	RE 150: Real Estate Finance	3				CSU
	RE 162: Basic Appraisal Principles & Procedures Or RE 163: Basic Residential Real Estate Appraisal	3.5 Or 3.5				
Select a minimum of 6 units from eh following courses:						
	ACCTG 101: Financial Accounting or ACCTG 110: Basic Accounting	5 or 4				CSU, UC, USC
	BUSAD 120: Business Law I	3				CSU, UC, USC
	RE 125: Real Estate Sales Software	1				
	RE 161: Income Appraisal Report Writing	3				
	RE 164: Residential Applications and Residential Report	3				
	RE 180: Mortgage Loan Brokering	3				
	RE 190: Property Management	3				
	RE 195: Common Interest Development (Homeowners Associations Management)	3				
	RE 250: Escrow I	3				CSU
TOTAL UNITS REQUIRED 24.5						

Student / Faculty Notes

Suggested sequence for Full-time students: (Certificate of Achievement)	
Semester 1	Semester 2
RE 101: 3units	RE 130: 3 units
RE 120: 3 units	RE 140: 3 units
RE 150: 3 units	6 units choose from: (RE: 180, 190, 195, or 250, or ACCTG: 101 or 101, or BUSAD: 120)
RE 162 OR 163: 3.5 units	
Semester 1 Total units 12.5	Semester 2 Total units 12
Total Units 24.5	

***Courses with an asterisk may be counted in one area only.
***Students who complete POL S 101 prior to spring 2014 must also complete POL S 106

Online Resources



www.salarysurfer.cccco.edu



www.CaCareerZone.org



1500 North Verdugo Road, Glendale, CA 91208

[Academic Counseling](#) (818) 240-1000 Ext. 5918 [Career Center](#) (818) 240-1000 Ext. 5407 or 5408 **SEE A COUNSELOR TO PREPARE A STUDENT EDUCATIONAL PLAN**



Finance and Business

If you've always been comfortable with numbers and you want to be part of an industry with many new, exciting opportunities, you could be just what these businesses are looking for - which is why you should check out the Finance and Business pathway.

When you take this pathway, you'll start out learning basic accounting principles. From there, you'll branch out into different specialties like computer applications, taxes, investments or asset management. .



Finance and Business

Want a career you can bank on?

- Office Clerks, General** - \$14.70 hourly, \$30,580 annual
- Payroll and Timekeeping Clerks** - \$20.38 hourly, \$42,390 annual
- Insurance Underwriters** \$22.83 - \$40.00
- Paralegal and Legal Assistants** \$20.91 - \$33.60
- Tax Examiners, Collectors and Revenue Agents** \$20.88 - \$37.23
- Executive Secretaries and Administrative Assistants** \$17.33 - \$26.80
- Real Estate Sales Agents** \$14.88 - \$37.70

Source:
www.WhoDoUWant2b.com

You can even go into the hot new field of forensic accounting, where you'll use your skills to track down white-collar criminals. Whichever branch you choose, you'll learn much more than number-crunching.

You'll learn ethics, communication and team-building skills that will help you score a great career in one of the hottest fields around. Any way you add it up, Finance and Business is a great pathway to follow.



How much can you make?



Technical Level Careers

(with AA or AS degree or certificate)

- Account Specialist
- Cost Estimator
- Tax Preparer
- Associate Accountant
- Administrative Assistant
- Office Manager
- Loan Specialist
- Credit Analyst
- Tax Examiner
- Insurance Claims Agent

Professional Level Careers

(with BS or BA degree)

- Bank Officer
- Stock Broker
- Real Estate Broker
- Consultant
- Accountant Auditor
- Budget Analyst
- Appraiser
- Bank Manager
- Escrow Officer
- Financial Planner

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