



COURSE OUTLINE : BUSAD 120

D Credit – Degree Applicable

COURSE ID 005129

Cyclical Review: February 2020

COURSE DISCIPLINE : BUSAD

COURSE NUMBER : 120

COURSE TITLE (FULL) : Business Law I

COURSE TITLE (SHORT) : Business Law I

CALIFORNIA STATE UNIVERSITY SYSTEM C-ID : BUS 125 – Business Law

CATALOG DESCRIPTION

BUSAD 120 is the study of law as it influences business conduct, including growth of law and recent changes, the Uniform Commercial Code, and principles of contracts, sales, and agency.

Total Lecture Units: 3.00

Total Laboratory Units: 0.00

Total Course Units: 3.00

Total Lecture Hours: 54.00

Total Laboratory Hours: 0.00

Total Laboratory Hours To Be Arranged: 0.00

Total Contact Hours: 54.00

Total Out-of-Class Hours: 108.00

Prerequisite: None.



ENTRY STANDARDS

	Subject	Number	Title	Description	Include
1				respond to correspondence originated by others and originate correspondence;	Yes
2				devise opinions and recommendations as responses to work in business related fields.	Yes

EXIT STANDARDS

- 1 Distinguish between torts and crimes and describe the purpose of criminal and tort law;
- 2 distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts;
- 3 analyze cases, identify issues, and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions;
- 4 perform legal research to include evaluating and interpreting a court citation and locating a court case on an assigned topic;
- 5 differentiate the relationship between state and federal systems, jurisdiction, and the importance of alternate dispute resolution methods to the participants;
- 6 demonstrate how cases progress through the court system from problem, to filing, to trial, and appeal;
- 7 appraise the relationship between law and ethics;
- 8 describe the various agency relationships and the duties and liabilities of agents and principals;
- 9 describe the constitutional basis for federal governmental regulation of business, including limits of government power;
explain a corporation’s legal structure and differentiate it from other forms of business
- 10 organization, the meaning of limited liability for the owners; describe the relationship of the various stakeholders.

STUDENT LEARNING OUTCOMES

- 1 Discuss theoretical and practical court procedures
- 2 define, recognize, and use legal terminology
- 3 apply the common-law and statutory requirements for forming an enforceable contract



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COURSE CONTENT WITH INSTRUCTIONAL HOURS

	Description	Lecture	Lab	Total Hours
1	Law and Society <ul style="list-style-type: none"> • Constitutional and statutory law • Common and civil law • Substantive and procedural law • Public, administrative, and private law • Equity and Stare Decisis • The written sources of law • Compilations • Court decisions • The general purpose of law and specific objectives of law • Concept of justice • Tort and crime • Slander, libel, and defamation • Trademarks, patents, and copyrights • Private and public nuisance • Trespass and conversion • Conspiracy, inducement, and wrongful interference • Original and appellate jurisdiction • The functions of the Federal and California court systems • Trace the steps in a lawsuit • The function of administrative agencies and arbitration 	12	0	12



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2	<p>Principles of Contracts</p> <ul style="list-style-type: none"> • The elements of a contract • Parties to a contract • Formal, simple, express, and implied contracts • Void and voidable contracts • Executed and executory contracts • Bilateral and unilateral contracts • Unilateral and mutual mistakes • Concealment, fraud, duress, and undue influence • Joint, several, and joint and several contracts • Creditor, donee, and incidental beneficiary • Liquidated damages and liquidated debt • Quasi contracts • Offer and acceptance • Capacity to contract • Consideration • Communication of an acceptance • Minor • Disaffirmance and ratification • Necessaries • Misrepresentation • Rescission • Forbearance • Past consideration • Composition of creditors • Promissory estoppel 	12	0	12
3	<p>Principles of Bailment</p> <ul style="list-style-type: none"> • Bailment relationship • Sale, pledge, pawn, lease, or license • Three types of bailments: gratuitous, mutual benefit, and sole benefit to bailee • Bailor's rights and responsibilities • Bailee's rights and responsibilities • Special bailments • Hotel keepers • Common carriers • Warehousemen • Lessee of personal property • Parking lots Restaurants • Safe deposit box • Constructive bailments 	12	0	12



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4	<p>Principles of Agency</p> <ul style="list-style-type: none"> • Special, general, and universal agent • Express, incidental, customary, and apparent authority • Independent contractor and employee • Agency • Agency coupled with an interest • Ratification • Respondeat superior • Agent's duties to a principal: loyalty, obedience, performance, reasonable care, accounting and information • Principal's duties to an agent: performance compensation, reimbursement, and indemnity • Liabilities of: <ul style="list-style-type: none"> • An agent to a third party • A third party to an agent • A principal to a third party • Termination of agency by acts of the parties: terms of contract, mutual agreement, revocation, and renunciation • Termination of agency by operation of law: death or insanity, bankruptcy, impossibility, national emergency • Termination of agency coupled with an interest • Duties and rights of employee and employer 	12	0	12
5	<ul style="list-style-type: none"> • Mistakes and voiding a contract • The elements of fraud and misrepresentation • Adequacy of consideration, substitutes for consideration and legality of consideration • Effect of illegal and partially illegal contracts • Public policy • Contracts in restraint of trade • Usury • Unconscionable • Statute of frauds • Parole evidence rule • Novation • Conflict of laws • Statute of limitations • Accord and satisfaction • Mitigation of damage • Applications of statute of frauds to contracts • Transfer of contract rights by assignment • Explain discharge of contracts by performance, agreement, impossibility, and operation of law • The remedies for breach of contract 	6	0	6

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OUT OF CLASS ASSIGNMENTS

- 1 reports (e.g. written and oral on case studies);
- 2 written and oral case briefs

METHODS OF EVALUATION

- 1 chapter quizzes;
- 2 unit examinations;
- 3 case briefs;
- 4 IRAC essays (Issues, Rules, Application/Analysis, & Conclusion);
- 5 final examination (multiple choice, fill-in, short essay).

METHODS OF INSTRUCTION

- Lecture
- Laboratory
- Studio
- Discussion
- Multimedia
- Tutorial
- Independent Study
- Collaboratory Learning
- Demonstration
- Field Activities (Trips)
- Guest Speakers
- Presentations

TEXTBOOKS

Title	Type	Publisher	Edition	Medium	Author	ISBN	Date
BUSINESS LAW : text and cases	Required	CENGAGE LEARNING, 2020			CLARKSON, KENNETH W.	9780357129630	2020