

COURSE OUTLINE: HRM 203
D Credit - Degree Applicable
COURSE ID 001513

Cyclical Review: July 2020

COURSE DISCIPLINE: HRM

COURSE NUMBER: 203

**COURSE TITLE (FULL):** Catering and Banquet Operations

COURSE TITLE (SHORT): Catering/Banquet Operations

### **CATALOG DESCRIPTION**

HRM 203 introduces the hospitality student to the hands-on mechanics of catering and banquet services in the hospitality industry and provides a checklist of details, tips, and ideas on properly managing a banquet event. Additional emphasis is placed on the management of on-premise and off-premise catering events.

Total Lecture Units: 2.00

Total Laboratory Units: 1.00

**Total Course Units: 3.00** 

Total Lecture Hours: 36.00

Total Laboratory Hours: 54.00

Total Laboratory Hours To Be Arranged: 0.00

**Total Contact Hours: 90.00** 

**Total Out-of-Class Hours: 72.00** 

Prerequisite: None.



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#### **ENTRY STANDARDS**

	Subject	Number	Title	Description	Include
1				basic knowledge of computer spreadsheets and word processing	Yes

### **EXIT STANDARDS**

- Describe appropriate methods of scheduling space, time periods, and staff for a variety of catering functions;
- describe the appropriate set-up and staffing of a banquet room for service;
- describe proper methods of etiquette for banquet food and beverage service;
- describe guest payment methods;
- identify and describe guest follow up procedures for a variety of catering functions;
- develop standardized and custom unique menu styles for various event applications and particular clients;
- design and create a large scale wedding event from booking to service using all of the forms, contractual documents and planning elements for successful outcomes.

# STUDENT LEARNING OUTCOMES

- 1 Identify the basic elements of a catering function;
- 2 Apply the use of sales and marketing techniques
- 3 Identify the elements and requirements for on-premise and off-premise event types

### **COURSE CONTENT WITH INSTRUCTIONAL HOURS**

	Description	Lecture	Lab	Total Hours
1	Number of guests and space requirements     Time requirements     Type of meal and service     Incidental requirements and arrangements     Arrangement of space and room set-up     Ordering incidentals     Staff scheduling	6	0	6
2	<ul><li>Banquet Room Set-Up and Staffing</li><li>Meeting arrangements</li><li>Dining arrangements</li></ul>	6	0	6



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3	<ul> <li>Banquet Service</li> <li>Beverage service/cocktail parties</li> <li>Food service</li> <li>Preparation and set-up</li> <li>Guest service</li> <li>Clearing and cleaning up</li> </ul>	6	0	6
4	<ul> <li>Guest Payment and Follow Up</li> <li>Methods of payment</li> <li>Deposits and partial payments</li> <li>Billing arrangements</li> <li>Follow up</li> <li>Thank you letters</li> <li>Evaluations</li> <li>File systems for future</li> </ul>	10	0	10
5	<ul> <li>Specialized Functions</li> <li>Wedding requirements</li> <li>Wedding service and servers</li> <li>Wedding follow-up</li> <li>Buffet requirements</li> <li>Buffet theme parties</li> <li>Buffet service and servers</li> <li>Buffet follow-up</li> </ul>	8	0	8
6	Catering manager's job description     Packing list for an off-premise event     All day meeting event; planning and development     Hors d'oeuvres menu recipe, cost breakdown and pricing activity     Bar setup and diagramming exercise     Create a monthly marketing sales plan     Diagram a wedding reception room layout for 200 guests     Create a wedding package, cost breakdown and pricing     Design a table scape setting     Event bill calculation and tip distribution report     Complete an event project using the various elements taught above	0	54	54
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#### **OUT OF CLASS ASSIGNMENTS**

- 1 homework from course lectures assigned as handouts for completion
- 2 Laboratory assignments (e.g. written description of a a monthly marketing sales plan developed from text and lab activities)

# **METHODS OF EVALUATION**

- 1 Homework and Lab activities
- 2 Hands-on (or virtual) training, i.e. students will participate in weekly restaurant settings by training in traditional front-house positions during weekly campus culinary events.
- 3 Midterm examination
- 4 Wedding planning project
- 5 Final examination

# **METHODS OF INSTRUCTION**

✓ Lecture
Laboratory
Studio
✓ Discussion
Multimedia
Tutorial
Independent Study
Collaboratory Learning
Demonstration
Field Activities (Trips)
Guest Speakers
✓ Presentations

#### **TEXTBOOKS**

Title	Туре	Publisher	Edition	Medium	Author	IBSN	Date
On-Premise Catering: Hotels, Convention Centers, Arenas, Clubs, and More	Required	Wiley	2		Patti J. Shock	978111809 9230	2012