

## BUSAD120 : Business Law I

### General Information

Author:	<ul style="list-style-type: none"><li>Jason Bender</li></ul>
Course Code (CB01) :	BUSAD120
Course Title (CB02) :	Business Law I
Department:	BUSAD
Proposal Start:	Fall 2024
TOP Code (CB03) :	(0501.00) Business and Commerce, General
CIP Code:	(52.0101) Business/Commerce, General.
SAM Code (CB09) :	Clearly Occupational
Distance Education Approved:	No
Will this course be taught asynchronously?:	No
Course Control Number (CB00) :	CCC000340367
Curriculum Committee Approval Date:	02/28/2024
Board of Trustees Approval Date:	04/16/2024
Last Cyclical Review Date:	02/28/2024
Course Description and Course Note:	BUSAD 120 is the study of law as it influences business conduct, including the evolution of legal theories and business law. Students will discuss Constitutional Law and obtain a practical understanding of court procedures, alternative dispute resolution [ADR] activity, and juror conduct. Students will be able to recognize, use, and define legal terminology. Students will learn the elements of contract law and how to form, enforce and terminate contracts. Students will learn and apply the principles of agency and third-party contract rights. Students will gain an understanding of the difference between torts, crimes, contracts and the respective standards of proof in each.
Justification:	Mandatory Revision
Academic Career:	<ul style="list-style-type: none"><li>Credit</li></ul>

### Academic Senate Discipline

Primary Discipline:	<ul style="list-style-type: none"><li>Law</li></ul>
Alternate Discipline:	No value
Alternate Discipline:	No value

### Course Development

Basic Skill Status (CB08)	Course Special Class Status (CB13)	Grading Basis
Course is not a basic skills course.	Course is not a special class.	<ul style="list-style-type: none"><li>Grade with Pass / No-Pass Option</li></ul>

Allow Students to Gain Credit by Exam/Challenge

Pre-Collegiate Level (CB21)

Course Support Course Status (CB26)

Not applicable.

Course is not a support course

## Transferability & Gen. Ed. Options

### General Education Status (CB25)

Not Applicable

### Transferability

Transferable to both UC and CSU

### Transferability Status

Approved

C-ID	Area	Status	Approval Date	Comparable Course
BUS	Business	Approved	08/25/2014	BUS 125 - Business Law

## Units and Hours

### Summary

<b>Minimum Credit Units (CB07)</b>	3
<b>Maximum Credit Units (CB06)</b>	3
<b>Total Course In-Class (Contact) Hours</b>	54
<b>Total Course Out-of-Class Hours</b>	108
<b>Total Student Learning Hours</b>	162

### Credit / Non-Credit Options

#### Course Type (CB04)

Credit - Degree Applicable

#### Noncredit Course Category (CB22)

Credit Course.

#### Noncredit Special Characteristics

No Value

#### Course Classification Code (CB11)

Credit Course.

Variable Credit Course

#### Funding Agency Category (CB23)

Not Applicable.

Cooperative Work Experience  
 Education Status (CB10)

### Weekly Student Hours

	In Class	Out of Class
Lecture Hours	3	6
Laboratory Hours	0	0
Studio Hours	0	0

### Course Student Hours

<b>Course Duration (Weeks)</b>	18
<b>Hours per unit divisor</b>	0
<b>Course In-Class (Contact) Hours</b>	
Lecture	54
Laboratory	0
Studio	0

**Total** 54

**Course Out-of-Class Hours**

Lecture 108

Laboratory 0

Studio 0

**Total** 108

**Time Commitment Notes for Students**

No value

**Units and Hours - Weekly Specialty Hours**

Activity Name	Type	In Class	Out of Class
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No Value	No Value	No Value	No Value
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**Pre-requisites, Co-requisites, Anti-requisites and Advisories**

No Value

**Entry Standards**

Entry Standards

**Course Limitations**

Cross Listed or Equivalent Course

**Specifications**

Methods of Instruction

Methods of Instruction Demonstrations

Methods of Instruction Lecture

**Methods of Instruction**

Discussion

**Methods of Instruction**

Presentations

**Methods of Instruction**

Guest Speakers

**Out of Class Assignments**

- Reports (e.g. written and oral on case studies)
- Written and oral case briefs

**Methods of Evaluation****Rationale**

Exam/Quiz/Test

Chapter quizzes

Exam/Quiz/Test

Unit examinations

Writing Assignment

Case briefs

Writing Assignment

IRAC essays (Issues, Rules, Application/Analysis, &amp; Conclusion)

Exam/Quiz/Test

Final examination (multiple choice, fill-in, short essay)

**Textbook Rationale**

No Value

**Textbooks****Author****Title****Publisher****Date****ISBN**

CLARKSON, KENNETH W.

BUSINESS LAW : text and cases

CENGAGE LEARNING, 2020

2020

9780357129630

**Other Instructional Materials (i.e. OER, handouts)**

No Value

**Materials Fee**

No value

**Learning Outcomes and Objectives****Course Objectives**

Distinguish between torts and crimes and describe the purpose of criminal and tort law.

Distinguish between contracts governed by the Uniform Commercial Code and those governed by the common law of contracts.

Analyze cases, identify issues, and apply the appropriate legal rules to the fact patterns to reach defensible legal conclusions.

Perform legal research to include evaluating and interpreting a court citation and locating a court case on an assigned topic.

Differentiate the relationship between state and federal systems, jurisdiction, and the importance of alternate dispute resolution methods to the participants.

Demonstrate how cases progress through the court system from problem, to filing, to trial, and appeal.

Appraise the relationship between law and ethics.

Describe the various agency relationships and the duties and liabilities of agents and principals.

Describe the constitutional basis for federal government regulation of business, including limits of government power.

Explain a corporation's legal structure and differentiate it from other forms of business organization, the meaning of limited liability for the owners.

Describe the relationship of the various stakeholders.

## SLOs

### Define, recognize, and use legal terminology.

Expected Outcome Performance: 70.0

<i>BUSAD</i> General Business - A.S. Degree Major	Analyze, evaluate, and explain business problems using basic concepts and terminology of accounting and finance.
<i>BUSAD</i> General Business - Certificate	Analyze, evaluate, and explain business problems using basic concepts and terminology of accounting and finance.
<i>ILOs</i> Core ILOs	Communicate clearly, ethically, and creatively; listen actively and engage respectfully with others; consider situational, cultural, and personal contexts within or across multiple modes of communication.
<i>ACCTG</i> Accounting	Demonstrate ability to read and understand the contents of a corporation's annual report
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<i>RE</i> Real Estate Broker - Certificate	Develop a clear action plan to launch a successful real estate career upon graduation. Meet the requirements necessary to take and pass the California Department of Real Estate Broker's licensing exam.
<i>RE</i> Real Estate Broker - A.S. Degree Major	Develop a clear action plan to launch a successful real estate career upon graduation. Meet the requirements necessary to take and pass the California Department of Real Estate Broker's licensing exam.

<i>BUSAD</i> Insurance Professional	Discuss loss exposures, personal risk insurance, and types of personal insurance policies.
<i>ACCTG</i> Bookkeeping - Certificate	Understand accounting terms and uses as they apply to business. Knowledge of financial statements and their importance to a business, vendors, creditors, and customers.
<i>ACCTG</i> Bookkeeping - A.S. Degree Major	Understand accounting terms and uses as they apply to business. Knowledge of financial statements and their importance to a business, vendors, creditors, and customers.
<i>RE</i> Real Estate Appraisal - A.S. Degree Major	apply the basic principles and procedures used in valuing residential properties. They will be able to choose the appropriate method to determine value for a specific property, estimate gross income and calculate expenses for income producing property and meet Appraisal Qualifications Board (AQB) licensing requirements for filling out forms and completing the URAR form.
<i>RE</i> Real Estate Appraisal - Certificate	apply the basic principles and procedures used in valuing residential properties. They will be able to choose the appropriate method to determine value for a specific property, estimate gross income and calculate expenses for income producing property and meet Appraisal Qualifications Board (AQB) licensing requirements for filling out forms and completing the URAR form.
<i>BUSAD</i> Insurance Specialist: Property and Causality - Certificate	describe elements of a contract, insurance contracts, and conditions commonly found in property and liability insurance policies discuss loss exposures, personal risk insurance, and types of personal insurance policies learn to describe and apply insurance concepts such as principles of indemnity, valued policy, and liability limits
<i>BUSAD</i> Insurance Specialist: Property & Causality - A.S. Degree Major	describe elements of a contract, insurance contracts, and conditions commonly found in property and liability insurance policies discuss loss exposures, personal risk insurance, and types of personal insurance policies learn to describe and apply insurance concepts such as principles of indemnity, valued policy, and liability limits
<b>Discuss theoretical and practical court procedures.</b> <span style="float: right;">Expected Outcome Performance: 70.0</span>	
<i>BUSAD</i> General Business - A.S. Degree Major	Analyze, evaluate, and explain business problems using basic concepts and terminology of accounting and finance.
<i>BUSAD</i> General Business - Certificate	Analyze, evaluate, and explain business problems using basic concepts and terminology of accounting and finance.
<i>ILOs</i> Core ILOs	Communicate clearly, ethically, and creatively; listen actively and engage respectfully with others; consider situational, cultural, and personal contexts within or across multiple modes of communication.
<i>RE</i> Real Estate Broker - A.S. Degree Major	Develop a clear action plan to launch a successful real estate career upon graduation. Meet the requirements necessary to take and pass the California Department of Real Estate Broker's licensing exam.
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<i>BUSAD</i> Insurance Specialist: Property & Causality - A.S. Degree Major	learn to describe and apply insurance concepts such as principles of indemnity, valued policy, and liability limits

*BUSAD* learn to describe and apply insurance concepts such as principles of indemnity, valued policy, and liability limits  
 Insurance Specialist:  
 Property and Causality -  
 Certificate

**Apply the common-law and statutory requirements for forming an enforceable contract.**

Expected Outcome Performance: 70.0

<i>ILOs</i> Core ILOs	Analyze and solve problems using critical, logical, and creative thinking; ask questions, pursue a line of inquiry, and derive conclusions; cultivate creativity that leads to innovative ideas.
<i>BUSAD</i> General Business - A.S. Degree Major	Analyze, evaluate, and explain business problems using basic concepts and terminology of accounting and finance.
<i>BUSAD</i> General Business - Certificate	Analyze, evaluate, and explain business problems using basic concepts and terminology of accounting and finance.
<i>RE</i> Real Estate Broker - Certificate	Develop a clear action plan to launch a successful real estate career upon graduation. Meet the requirements necessary to take and pass the California Department of Real Estate Broker's licensing exam.
<i>RE</i> Real Estate Broker - A.S. Degree Major	Develop a clear action plan to launch a successful real estate career upon graduation. Meet the requirements necessary to take and pass the California Department of Real Estate Broker's licensing exam.
<i>BUSAD</i> Insurance Professional	Discuss loss exposures, personal risk insurance, and types of personal insurance policies.
<i>BUSAD</i> Entrepreneurship/Small Business	Understand and apply the business skills necessary to start or manage a successful small business.
<i>BUSAD</i> International Business - A.S. Degree Major	Understand and critically evaluate problems associated with marketing products in other countries.
<i>ILOs</i> General Education	apply techniques of analysis and critical thinking to critique real world and theoretical topics and issues
<i>RE</i> Real Estate Appraisal - Certificate	apply the basic principles and procedures used in valuing residential properties. They will be able to choose the appropriate method to determine value for a specific property, estimate gross income and calculate expenses for income producing property and meet Appraisal Qualifications Board (AQB) licensing requirements for filling out forms and completing the URAR form.
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<i>BUSAD</i> Insurance Specialist: Property and Causality - Certificate	describe elements of a contract, insurance contracts, and conditions commonly found in property and liability insurance policies  discuss loss exposures, personal risk insurance, and types of personal insurance policies
<i>BUSAD</i> Insurance Specialist: Property & Causality - A.S. Degree Major	describe elements of a contract, insurance contracts, and conditions commonly found in property and liability insurance policies  discuss loss exposures, personal risk insurance, and types of personal insurance policies

**Additional SLO Information**

**Does this proposal include revisions that might improve student attainment of course learning outcomes?**

No

**Is this proposal submitted in response to learning outcomes assessment data?**

No

If yes was selected in either of the above questions for learning outcomes, explain and attach evidence of discussions about learning outcomes.

No Value

#### **SLO Evidence**

No Value

## **Course Content**

### **Lecture Content**

#### **Law and Society (12 hours)**

- Constitutional and statutory law
- Common and civil law
- Substantive and procedural law
- Public, administrative, and private law
- Equity and Stare Decisis
- The written sources of law
- Compilations
- Court decisions
- The general purpose of law and specific objectives of law
- Concept of justice
- Tort and crime
- Slander, libel, and defamation
- Trademarks, patents, and copyrights
- Private and public nuisance
- Trespass and conversion
- Conspiracy, inducement, and wrongful interference
- Original and appellate jurisdiction
- The functions of the Federal and California court systems
- Trace the steps in a lawsuit
- The function of administrative agencies and arbitration

#### **Principles of Contracts (12 hours)**

- The elements of a contract
- Parties to a contract
- Formal, simple, express, and implied contracts
- Void and voidable contracts
- Executed and executory contracts
- Bilateral and unilateral contracts
- Unilateral and mutual mistakes
- Concealment, fraud, duress, and undue influence
- Joint, several, and joint and several contracts
- Creditor, donor, and incidental beneficiary
- Liquidated damages and liquidated debt
- Quasi contracts
- Offer and acceptance
- Capacity to contract
- Consideration
- Communication of an acceptance
- Minor
- Disaffirmance and ratification
- Necessaries
- Misrepresentation

#### **Principles of Bailment (3 hours)**

- Bailment relationship
- Sale, pledge, pawn, lease, or license
- Three types of bailments: gratuitous, mutual benefit, and sole benefit to bailee
- Bailor's rights
- Forbearance
- Past consideration
- Composition of creditors
- Promissory estoppel

#### **3rd Party Responsibilities (9 hours)**

- Bailee's rights and responsibilities
- Special bailments



- Hotel keepers
- Common carriers
- Warehousemen
- Lessee of personal property
- Parking lots in Restaurants
- Safe deposit box
- Constructive bailments

**Principles of Agency (12 hours)**

- Special, general, and universal agent
- Express, incidental, customary, and apparent authority
- Independent contractor and employee
- Agency
- Agency coupled with an interest • Ratification
- Respondent superior
- Agent's duties to a principal: loyalty, obedience, performance, reasonable care, accounting, and information
- Principal's duties to an agent: performance compensation, reimbursement, and indemnity
- Liabilities of:
  - An agent to a third party
  - A third party to an agent
  - A principal to a third party
- Termination of agency by acts of the parties: terms of the contract, mutual agreement, revocation, and renunciation
- Termination of agency by operation of law: death or insanity, bankruptcy, impossibility, national emergency
- Termination of agency coupled with an interest
- Duties and rights of employee and employer

**Mistakes and Voiding a Contract (6 hours)**

- The elements of fraud and misrepresentation
- Adequacy of consideration, substitutes for consideration, and legality of consideration
- Effect of illegal and partially illegal contracts
- Public policy
- Contracts in restraint of trade
- Usury
- Unconscionable
- Statute of frauds
- Parole evidence rule
- Novation
- Conflict of laws
- Statute of limitations
- Accord and satisfaction
- Mitigation of damage
- Applications of the statute of fraud to contracts
- Transfer of contract rights by assignment
- Explain the discharge of contracts by performance, agreement, impossibility, and operation of law
- The remedies for breach of contract

**Total Hours: 54**

**Additional Information**

Is this course proposed for GCC Major or General Education Graduation requirement? If yes, indicate which requirement in the two areas provided below.

Yes

**GCC Major Requirements**

No Value

**GCC General Education Graduation Requirements**

Communication and Analytical Thinking

**Repeatability**

Not Repeatable

**Justification (if repeatable was chosen above)**

No Value

## **Resources**

**Did you contact your departmental library liaison?**

No

**If yes, who is your departmental library liaison?**

Aisha Conner-Gaten (Business, ESL-Credit)

**Did you contact the DEIA liaison?**

No

**Were there any DEIA changes made to this outline?**

No

**If yes, in what areas were these changes made:**

No Value

**Will any additional resources be needed for this course? (Click all that apply)**

- No

**If additional resources are needed, add a brief description and cost in the box provided.**

No Value